

**METALLURGY**



**RUSSIA**

29 May - 01 JUNE  
MOSCOW  
RUSSIA

**2018**

**METALLURGY®**

INTERNATIONAL METALLURGICAL TECHNOLOGY,  
PROCESSES AND METAL PRODUCTS TRADE FAIR

APPLICATION

**ni**  
worldwide



powered by  
The Bright World of Metals

[www.tbwom.com](http://www.tbwom.com)

[www.metallurgy-russia.com](http://www.metallurgy-russia.com)

In co-operation with



**Closing date**

**02 February 2018**

Messe Düsseldorf GmbH  
Messeplatz \_ Stockumer Kirchstr. 61 \_ 40474 Düsseldorf  
Postfach 10 10 06 \_ 40001 Düsseldorf \_ Germany  
Phone +49(0)211/45 60-568 \_ Fax +49(0)211/45 60-87 568  
NawracalaG@messe-duesseldorf.de

[www.messe-duesseldorf.de](http://www.messe-duesseldorf.de)



Messe  
Düsseldorf

# Note on VAT



INTERNATIONAL  
METALLURGICAL TECHNOLOGY,  
PROCESSES AND METAL  
PRODUCTS TRADE FAIR

*Moscow,*  
*29 May – 01 June 2018*

**New VAT regulations have been in force since January 1<sup>st</sup>, 2011 concerning the place of performance of a trade fair service.**

**The place of performance is the place where the recipient of the service runs its business.**

### **1. German exhibitors**

Net price without VAT (according to amendment dated November 25<sup>th</sup>, 2011 § 3a(8) value added tax).

### **2. Exhibitors from other EU countries (i.e. non-German EU nationals)**

Net price +19% VAT.

To prove that you are an EU exhibitor, you need to provide a valid VAT ID number for your business. As soon as we have received this number, we will send you an invoice without German VAT (reverse charges).

### **3. Exhibitors (businesses) from outside the EU**

If, as an exhibitor, your status as a business person is not obvious, you need to provide documentary evidence of such status (e.g. from a professional organisation or association).

So, if you are an exhibitor (businesses) with the necessary documentary evidence of such status, you will receive an invoice without German VAT (reverse charges).

If you are not able to provide the necessary documentation, you have to pay Net price + 19% VAT.

# 1A Application

Page 1 of 2

Please send the original to:

For use by Messe Düsseldorf only	
Kunden-Nummer	<input type="text"/>
Anmeldung erfasst	<input type="text"/>
Anmeldung geprüft	<input type="text"/>

Messe Düsseldorf GmbH  
G2 – GP9  
Postfach 10 10 06  
40001 Düsseldorf, Germany



INTERNATIONAL  
METALLURGICAL TECHNOLOGY,  
PROCESSES AND METAL  
PRODUCTS TRADE FAIR

Moscow,  
29 May – 01 June 2018

Registration deadline / Tel.: +49/(0)211/4560-568  
Start of hall planning: Fax: +49/(0)211/4560-87568  
E-Mail: NawracalaG@messe-duesseldorf.de

**02.02.2018**

1 Company and address of the exhibitor* (contract partner/service recipient* of Messe Düsseldorf GmbH)	
Company **	
Street **	
Post Code **	City **
P.O. Box **	Post Code **
Country **	
Company phone **	Company fax **
Our parent company is located (country)	
Website **	
Company E-Mail **	<input type="checkbox"/> <input type="checkbox"/>
Our contact person – first name/surname	Phone
E-Mail	Fax
Our Managing Director – first name/surname	
Our order number	
VAT ID	
I herewith confirm that the company (= exhibitor) is an entrepreneur and that all future services of Messe Düsseldorf GmbH will exclusively be purchased for our business. In addition only for companies within EU: I herewith confirm that all future services of Messe Düsseldorf GmbH will be purchased under the explicit use of the VAT-ID No. above mentioned.	
Legal (corporate) structure	

\* after notification of admission by Messe Düsseldorf GmbH

\*\* The basic entry in the catalogue and on the Internet includes company name, address, and contact information, as well as the main area of presentation mentioned. You will receive additional catalogue and portal entry options from the respective publisher after notification of admission.

2 Product categories (Form B)	
Please note that product codes are not automatically listed in the catalogue!	
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
Main area of presentation** (list one only): <input type="text"/>	

3 Application for stand space	
The following details under 3.1, 3.2, 3.3, 3.4, 3.5 and 3.6 can only be taken into account where feasible and cannot be regarded as a condition of participation. Minimum size: 12 m <sup>2</sup>	
Area in m <sup>2</sup>	Width in metres approx min. max.
	Depth in metres approx min. max.
<b>3.1</b> <input type="checkbox"/> System stand – basic version	380,- EUR/m <sup>2</sup>
Space including stand fitting – Minimum size 12 m <sup>2</sup> Details for furnishing and design (form 1C)	Stand construction incl. net surfaces price
<b>3.2</b> <input type="checkbox"/> System stand – premium version	440,- EUR/m <sup>2</sup>
Space including stand fitting – Minimum size 18 m <sup>2</sup> Details for furnishing and design (form 1D)	Stand construction incl. net surfaces price
<b>3.3</b> <input type="checkbox"/> Space without standfitting	355,- EUR/m <sup>2</sup>
Raw space only – Minimum size 20 m <sup>2</sup>	Price for space only
<b>3.4</b> Registration fee per exhibitor	600,- EUR
Catalogue entry, logo b/w, entry in online-database	
<b>3.5</b> Details of main exhibit	
<input type="text"/>	<input type="text"/>
Height	Width
<input type="text"/>	<input type="text"/>
Length	Weight
<input type="text"/>	<input type="text"/>
Max. concentrated load in kg/m <sup>2</sup> (max. 1.2 t)	Machines in operation (yes/no)

In the absence of any statutory ruling to the contrary, all prices are to be understood as subject to German turnover tax at the statutory rate.

Data protection regulations see [www.messe-duesseldorf.de](http://www.messe-duesseldorf.de)



INTERNATIONAL  
METALLURGICAL TECHNOLOGY,  
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Moscow,  
29 May – 01 June 2018

Please re-enter details

Company
Post Code, City

Registration deadline / Tel.: +49/(0)211/4560-568  
Start of hall planning: Fax: +49/(0)211/4560-87568  
E-Mail: NawracalaG@messe-duesseldorf.de

**02.02.2018**

#### 4 No. of proposed co-exhibitors

The co-exhibitor form 1B must be signed by both the main exhibitor and the co-exhibitor with a company stamp and returned to Messe Düsseldorf. Please note: The registration fee of 600.- EUR is payable for each co-exhibitor (see form 1B).

#### 5 Third party authorised signatory for all legally binding actions for the exhibitor – after being approved as an exhibitor (incl. authority to accept legal documents)

Third party authorized signatory cannot however be considered as the exhibitor. To be completed only if different from company address above.

Company
Name – first name/surname
Street
Post Code City
Country
Phone Fax
E-Mail

Data protection regulations see [www.messe-duesseldorf.de](http://www.messe-duesseldorf.de)

#### 6 Invoicing (choose only one)

**Electronic invoicing:**  
We would like to receive Messe Düsseldorf GmbH invoices electronically via e-mail as PDF attachments. For VAT regulatory reasons invoices will always be issued to the exhibitor listed under item 1. The exhibitor guarantees proper invoice processing by the recipient. Please send the electronic invoice to us at the following e-mail address:

via e-mail to \_\_\_\_\_

or

**Invoicing by mail:**  
We prefer receiving the invoice by mail. For VAT regulatory reasons invoices will always be issued to the exhibitor listed under item 1.

to the address of the exhibitor listed under item 1

to the following billing address

Company
Street
Post Code City
Country

#### 7 Comments


By signing this application we accept as binding the Conditions of Participation and the Terms of Business as issued by Messe Düsseldorf GmbH, Düsseldorf.

The place of performance and jurisdiction for all mutual obligations is Düsseldorf or, at the request of Messe Düsseldorf, the jurisdiction of the exhibitor's place of business. This also applies to actions under the Bills of Exchange/Cheques Act.

Place, Date

Legally binding signature and company stamp of the exhibitor listed under 1

# 1B Application as Co-exhibitor

Please send the original to:

For use by Messe Düsseldorf only	
Kunden-Nummer	<input type="text"/>
Anmeldung erfasst	<input type="text"/>
Anmeldung geprüft	<input type="text"/>



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*Moscow,*  
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Messe Düsseldorf GmbH  
G2 – GP9  
Postfach 10 10 06  
40001 Düsseldorf, Germany

Registration deadline / Tel.: +49/(0)211/4560-568  
Start of hall planning: Fax: +49/(0)211/4560-87568  
E-Mail: NawracalaG@messe-duesseldorf.de

**02.02.2018**

1 Main exhibitor	
Company	
Address	
Post Code, City	
P.O. Box	Post Code, City
Country	
Value added tax registration number (VAT Reg No)	
! Please pay attention to the Note on VAT on page 2.	
Phone *)	
Fax *)	
Email *)	
Place, Date	
Legally binding signature <u>and</u> company stamp of the <u>main exhibitor</u>	

2 Billing Address is address of main exhibitor	
yes <input type="checkbox"/>	no <input type="checkbox"/>
Billing Address is address of co-exhibitor	
yes <input type="checkbox"/>	no <input type="checkbox"/>

3 Information of exhibits to be exhibited (Form B)	
Please note that only the main area of presentation is automatically listed in the catalogue!	
Main area of presentation (list one only)	<input type="text"/>
Other areas of presentation	<input type="text"/>

By signing this application we accept as binding the Conditions of Participation and the Terms of Business as issued by Messe Düsseldorf GmbH, Düsseldorf.

The place of performance and jurisdiction for all mutual obligations is Düsseldorf or, at the request of Messe Düsseldorf, the jurisdiction of the exhibitor's place of business. This also applies to actions under the Bills of Exchange/Cheques Act.

4 Co-exhibitor	
Company	
Address	
Post Code, City	
P.O. Box	Post Code, City
Country	
Value added tax registration number (VAT Reg No)	
! Please pay attention to the Note on VAT on page 2.	
Phone *)	
Fax *)	
Email *)	
Internet	<input type="checkbox"/>
Owner	<input type="checkbox"/>
Managing Director	<input type="checkbox"/>

5 Contact	
Name*	Phone *)
Email *)	Fax *)

6 We are aware that as a co-exhibitor we are required to pay the following fee	
Registration fee	600,- EUR

\*) Data protection regulations see [www.messe-duesseldorf.de](http://www.messe-duesseldorf.de).

Permission for use for promotional purposes can be withdrawn at any time.

Place, Date

Legally binding signature and company stamp of the co-exhibitor

## 7.1.1 Package price

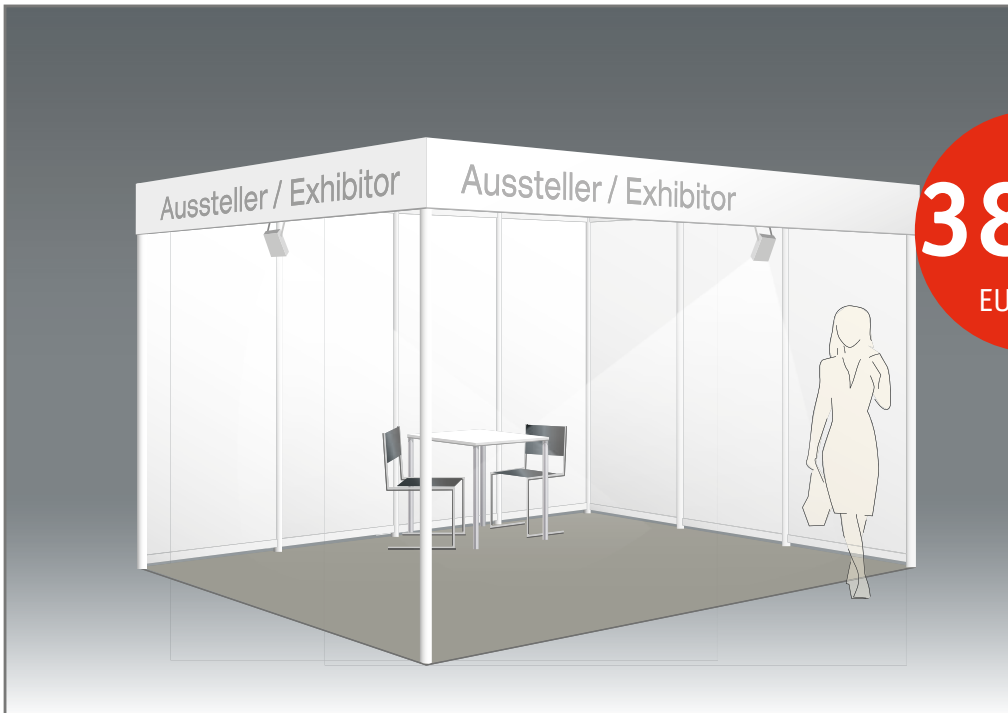
(incl. net surface price, min 12 sqm, example)



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**380,-**  
EUR/sqm

### Services included in the package price

#### Stand assembly and dismantling including all ancillary expenses

- Covering the entire floor area of the booth with grey needle punch carpet
- Stand partition walls to the neighbouring booths, 250 cm high, Octanorm system, white
- 1 fascia **with lettering** (without logo) at the aisle, held by aluminium modular system from top edge of booth, 33 cm high, white
- 1 table 70 x 70 cm (no. 050)
- 2 chairs (no. 001)
- 1 spotlight (1 spotlight/6 sqm), 100 W incl. power consumption and electricity supply
- 1 socket, 2 kW
- 1 waste basket

Any waiver of individual company-specific or general services shall constitute no claim to reduction of the participation fee.

STANDBUILDING



Messe  
Düsseldorf

Messe Düsseldorf GmbH  
Messeplatz \_ Stockumer Kirchstr. 61 \_ 40474 Düsseldorf  
Postfach 10 10 06 \_ 40001 Düsseldorf \_ Germany  
Phone +49(0)211/45 60-568 \_ Fax +49(0)211/45 60-87 568  
NawracalaG@messe-duesseldorf.de

[www.messe-duesseldorf.de](http://www.messe-duesseldorf.de)



## 7.1.2 Premium Package

(incl. net surface price, min. 18 sqm, example)



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### Services included in the package price for 18 sqm stand

#### Stand assembly and dismantling including all ancillary expenses

- High-quality, hard-wearing carpeting in colour of your choice
- Octanorm Maxima (80 x 80 mm) lightweight system stand construction, including sturdy cabin, rear and side walls
- Lockable cabin, 1 x 2 m
- Signet board (2 x 1 m) with lettering of your choice (two signet boards on corner stands)
- Furniture comprising 4 chairs (no. 007), one table (no. 051) and one sideboard (no. 063) (equipment may vary from illustration)
- 1 waste paper basket (no. 079)
- 1 Octanorm coat hanger (no. 092)
- Power connection (220 V/1 kW)
- 1 HQI spot per 4 sqm stand area

For additional lighting, outlets etc. it is necessary to order a separate electric main connection.

Any waiver of individual company-specific or general services shall constitute no claim to reduction of the participation fee.

STANDBUILDING



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# B List of Product Groups

Page 1 of 1



INTERNATIONAL  
METALLURGICAL TECHNOLOGY,  
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PRODUCTS TRADE FAIR

Moscow,

29 May – 01 June 2018

Company

Main area of presentation (list one only)

Please note that only the main area of presentation is automatically listed in the catalogue!

**Mandatory: Please select at least one product category!**  
**Please note that product codes aren't automatically listed in the catalogue.**

## 1 Thermo Process Technology

- 1.1 Industrial Furnaces, Industrial Heat Treatment Plants for Steel and Iron
- 1.2 Industrial Furnaces, Industrial Heat Treatment Plants for Non-ferrous Metals
- 1.3 Industrial Furnaces, Industrial Heat Treatment Plants for other Metals
- 1.4 Heating Equipment
- 1.5 Heat-insulating and Refractory Materials
- 1.6 Controlling and Automation
- 1.7 Measuring Technology
- 1.8 Plants and Equipment for Inert Gas and for Inert Gas Generation
- 1.9 Other Components and Equipment for Industrial Furnaces and Industrial Heat Treatment Plants

## 2 Foundry Machinery

- 2.1 Foundry plants and installations, planning, construction, engineering
- 2.2 Melting shop
- 2.3 Refractories technology
- 2.4 Metallic charge materials
- 2.5 Moulding and core making
- 2.6 Moulding sands
- 2.7 Moulding sand preparation and sand reclamation
- 2.8 Moulding auxiliaries
- 2.9 Gating and feeding
- 2.10 Casting machines and pouring equipment
- 2.11 Knock-out, fettling and finishing
- 2.12 Surface treatment
- 2.13 Welding and cutting
- 2.14 Heat treating and drying furnaces
- 2.15 Transportation and storage
- 2.16 Manipulation
- 2.17 Pattern and die making
- 2.18 Control systems
- 2.19 Measurement and test technology
- 2.20 Compressed-air technology
- 2.21 Exhaust and ventilation technology

## 3 Ferrous and Non-Ferrous Castings manufactured by the following production process

- 3.1 Green sand Casting
- 3.2 No-Bake Casting
- 3.3 Die Casting
- 3.4 Shell mould Casting
- 3.5 Lost-Vax Casting
- 3.6 Lost-Foam Casting
- 3.7 High pressure die Casting
- 3.8 Low pressure die Casting
- 3.9 Centrifugal Casting
- 3.10 Continuous Casting

## 4 3 D Fab +Print

## 5 Metallurgical Plants and Rolling Mills

- 5.1 Plant and equipment for processing prime and raw materials
- 5.2 Plant and equipment for iron making
- 5.3 Plant and equipment for steel making
- 5.4 Plant and equipment for non-ferrous metal production
- 5.5 Plant and equipment for casting and pouring of molten steel
- 5.6 Plant and equipment for casting and pouring of non-ferrous metals
- 5.7 Plant and equipment for shaping of steel
- 5.8 Plant and systems for shaping of non-ferrous metals
- 5.9 Plant and systems for environmental protection and disposal, gas purification
- 5.10 Electrical engineering and process control technology
- 5.11 Measurement and test technology
- 5.12 Information processing
- 5.13 Miscellaneous equipment for metallurgical plants and rolling mills

## 6 Welding, Cutting, Joining Technology





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Company \_\_\_\_\_

Main area of presentation (list one only)

Please note that only the main area of presentation  
is automatically listed in the catalogue!

**Mandatory: Please select at least one product category!**  
**Please note that product codes aren't automatically listed  
in the catalogue.**

- 7 Information Processing  
(Data Processing, Computing  
Programs and Systems)
- 8 Used Machinery and Equipment
- 9 Trading in Raw Materials,  
Semi-Finished Products,  
Semi-Manufactured Goods and  
Finished Products
- 10 Environmental Control and Waste  
Removal
- 11 Industrial Safety and Ergonomics
- 12 Research, Planning, Services,  
Consulting, Engineering
- 13 Trade Associations, Trade Publishers,  
Trade Literature
- 14 Training and Further Education
- 15 Steel Mills
- 16 Non-Ferrous metal works
- 17 Technical publications, technical  
periodicals, associations

**This nomenclature is not finally complete.**  
**You can add any product within the meaning  
of this nomenclature.**



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*Moscow,  
29 May – 01 June 2018*

## Conditions of participation

<b>1</b>	<b>Title of event</b>
<b>2</b>	<b>Organizer</b>
<b>3</b>	<b>Venue</b>
<b>4</b>	<b>Dates</b>
<b>5</b>	<b>Deadline for Registration</b>
<b>6</b>	<b>Registration fee/Catalogue Entry</b>
<b>7</b>	<b>Participation fees</b>
<b>8</b>	<b>Application</b>
<b>9</b>	<b>Admission</b>
<b>10</b>	<b>Terms of Payment</b>
<b>11</b>	<b>Withdrawal or Non-Participation</b>
<b>12</b>	<b>Operation of exhibition stands</b>
<b>13</b>	<b>Co-Exhibitors and group stands</b>
<b>14</b>	<b>Exhibits</b>
<b>15</b>	<b>Technical Guidelines</b>
<b>16</b>	<b>Fair Insurance and Exclusion of Liability</b>
<b>17</b>	<b>Circulars</b>
<b>18</b>	<b>Reservations</b>
<b>19</b>	<b>Final Provisions</b>
<b>20</b>	<b>Salvatorian clause</b>

<b>1</b>	<b>Title of event</b> <b>Metallurgy Russia 2018</b> INTERNATIONAL METALLURGICAL TECHNOLOGY, PROCESSES AND METAL PRODUCTS TRADE FAIR
<b>2</b>	<b>Organizer</b> Messe Düsseldorf GmbH Postfach 10 10 06, 40001 Düsseldorf Messeplatz, 40474 Düsseldorf Germany Phone: +49(0)211/45 60 - 568 Fax: +49(0)211/45 60 - 87 568 Email: NawracalaG@messe-duesseldorf.de Internet: www.messe-duesseldorf.de www.metallurgy-russia.com  <b>together with:</b> Metal-Expo, JSC Bolshaya Maryinskaya Str. 9, Gebäude 1 g, 129085 Moskau Tel./fax: +7 (495) 734-99-66 E-mail: info@metal-expo.ru www.metal-expo.ru
<b>3</b>	<b>Venue</b> Moscow – Fairground EXPOCENTRE Fairgrounds in Krasnaya Presnya
<b>4</b>	<b>Dates</b> <b>Construction:</b> 26 – 28 May 2018 <b>Duration:</b> 29 May – 01 June 2018 <b>Dismantling:</b> 02 – 03 June 2018 The exhibition will be opened on Tuesday, 29 May 2018. <b>Opening times:</b> 29 May – 01 June 2018 10:00 a.m. – 6.00 p.m.
<b>5</b>	<b>Deadline for Registration</b> 02 February 2018
<b>6</b>	<b>Registration fee / Catalogue Entry</b> <b>6.1 Registration fee</b> A one-off registration fee of EUR 600,- is due and payable upon submission of application. The exhibitor shall be billed for such amounts. The registration fee includes a basic entry in the catalogue and the online database, consisting of exhibitor's name (in Latin and Cyrillic), the full address and announcement of the logo (black-white in the catalogue and RGB on the online database). <b>6.2 Catalogue Entry</b> The exhibitor is forwarded separate forms in due course for catalogue entries in addition to the 6.1 entry. These provisions (6.1 and 6.2) also apply to co-exhibitors. <b>6.2.1</b> The catalogue is issued by Messe Düsseldorf. Exhibitors will receive in due time either from Messe Düsseldorf or an appointed third party full details on catalogue entries and placing of advertisements. No claims can be entertained for incorrect, incomplete or omitted entries.
<b>7</b>	<b>Participation fees</b> The costs of participation to be paid are as set forth in the participation options described under 7.1–7.5 below. <b>7.1 Stand space inside exhibition hall</b> <b>7.1.1</b> (Minimum Stand space: 12 sqm) (with surface price) Basic equipment for shell scheme model Stand construction and dismantling, incl. all ancillary costs, comprising: <ul style="list-style-type: none"> <li>• Covering the entire floor area of the booth with grey needle punch carpet</li> <li>• Stand partition walls to the neighbouring booths, 250 cm high, Octanorm system, white</li> <li>• 1 fascia with lettering (without logo) at the aisle, held by aluminium modular system top edge of booth, 33 cm high, white</li> <li>• 1 table 70 x 70 cm</li> <li>• 2 chairs</li> <li>• 1 socket, 2 KW</li> <li>• 1 spotlight (100 W), per 6 sqm of booth area, incl. power consumption and electric supply.</li> <li>• 1 waste paper basket</li> </ul> For additional lighting, outlets etc. it is necessary to order a separate electric main connection.

<b>7.1.2</b> (Minimum Stand space: 18 sqm) (with surface price) Premium equipment for shell scheme model, 18 sqm stand space Stand construction and dismantling, incl. all ancillary costs, comprising: <ul style="list-style-type: none"> <li>• High-quality, hard-wearing carpeting in colour of your choice</li> <li>• Octanorm Maxima lightweight system stand construction, including sturdy cabin, rear and side walls</li> <li>• Lockable cabin</li> <li>• Signet board with lettering of your choice (max. 20 letters per board; two signet boards on corner stands)</li> <li>• Furniture comprising 4 chairs, one table and one sideboard (equipment may vary from illustration)</li> <li>• 1 Waste paper basket</li> <li>• 1 coat hanger</li> <li>• Power connection (220 V/2 kW)</li> <li>• 1 HQI spot per 4 sqm stand area</li> </ul> For additional lighting, outlets etc. it is necessary to order a separate electric main connection.	<b>Premium Package:</b> <b>EUR 440,-/sqm</b>
<b>7.1.3 Price for Row stand: space only</b> (see 7.4) 1 side open (Minimum stand space: 20 sqm)	<b>EUR 355,-/sqm</b>
<b>7.1.4 Two-storey stands: 50% surcharge on raw-space price per sqm (for the fitted area)</b>	
<b>7.1.6 Registration fee</b>	<b>EUR 600,-</b>
<b>7.1.7</b> We charge a fee of EUR 50.- for each invoice revision requested by you.	
<b>7.2 A management fee is due and payable to the site management EXPOCENTRE Fairgrounds for stands without stand fitting.</b>	
<b>7.3 Stand construction approval/procedure</b> The fees for the stand construction approval/procedure by the fairground owners/organisers can be found in the technical guidelines (see also point 14).	
<b>7.4 General services and facilities</b> – Provision of net fair space (stand area) during the official opening hours – Pro rata charge for collectively used area (difference between gross and net area) – Stand number – Cleaning of aisles and passages in halls (exhibitors are responsible for cleaning stands) – General security (no individual surveillance) – Fire protection service during assembly, event and dismantling – Carpet in the aisles – General illumination – Design of open-air space and halls (flags, inscriptions) – Equipping and operating a MD service centre (telephone and telefax exchange, technical facilities office and organiser's office) – Comprehensive visitor canvassing – Mandatory liability insurance by local organisers Any waiver of individual company-specific or general services shall constitute no claim to reduction of the participation fee. All fees are net, without value added tax, which may have to be paid separately. Any additional technical services required, e.g. power, security elements, water, local labour etc., are provided exclusively by Messe Düsseldorf at an extra charge and can be ordered using special order forms. Fees for additional stand assembly services supplementary to those included in the participation fee, and any orders for services shall be agreed on or charged according to Messe Düsseldorf's price lists valid at the time of the event. Exhibitors shall pay additional rental fees for use of such areas outside official opening hours.	
The fees published by Messe Düsseldorf are fixed prices and are binding on both parties once the exhibitor has been admitted. In the event of any change in the initial conditions agreed between local contractual partners and Messe Düsseldorf or any amendment to legal provisions and fees after admission, Messe Düsseldorf shall be entitled to charge these to the exhibitor at the current rate.	
<b>7.5 Taxation</b> The participation fees, in accordance with article 7 of the contract, are to be understood as net prices, plus any value added tax and/or usage, or rather, service provision tax required by law. If such taxes are triggered by the services, then they are due in addition to the agreed price. The customer will effect all payments due hereunder without withholding of, deduction for or on account of any present or	

future taxes, duties, assessments or governmental charges of whatever nature imposed or levied by any governmental authority in connection with this Agreement. If the customer becomes obligated by law to make such withholding or deduction at source, the customer will pay to the Messe Düsseldorf GmbH such additional amounts as may be necessary to enable the Messe Düsseldorf GmbH to receive on the due date a net amount equal to the full amount which it would have received the payment had not been subject to the Taxes. The customer shall promptly pay all of the Taxes, deductions and withholdings and shall not later than eight Business Days after receiving the same, furnish the Messe Düsseldorf GmbH with such certificates, receipts or other documents confirming receipt by the competent authority of such payments.

## 8 Application

Applications must be submitted using the enclosed form, acknowledging these Conditions of Participation. The completed application form bearing a legally binding signature should be mailed to:

Messe Düsseldorf GmbH  
UA-A  
P.O. Box 10 10 06  
40001 Düsseldorf  
Germany

No account shall be taken of conditions or provisos contained in applications. Requests for specific sites do not constitute a condition of participation.

The application shall be binding irrespective of admission by Messe Düsseldorf.

Only upon receipt by Messe Düsseldorf shall the application be deemed to have been submitted; it shall be binding pending final admission or non-admission. Particulars given shall be stored for automatic data processing and shall be made available to third parties upon implementation of the contract. Applications shall be processed in the order received. Any applications received after the registration deadline can only be considered if sufficient space is available. Any services offered by companies having exclusive rights in the fair grounds must be ordered through Messe Düsseldorf.

## 9 Admission

In principle, only those exhibitors are admitted whose product range is covered by the title and remit of the event. There is no legal right to admission.

Messe Düsseldorf decides on the admission of exhibitors and exhibits. Any firm which has failed to meet its financial obligations as against Messe Düsseldorf (from previous fair participations and/or under the terms of these Conditions of Participation, Item 10) may be rejected.

Exhibitors will be informed of admission in writing and admission shall apply only to the exhibitor stated therein. The mailing of the notice of admission gives rise to a contract between Messe Düsseldorf and the exhibitor. Messe Düsseldorf shall be entitled to revoke any admission if such admission was based on a misunderstanding, false information or if the preconditions for admission no longer apply.

Should Messe Düsseldorf be compelled to relocate or change individual stands, entrances, exits or aisles at a later point in time, this shall not give rise to any claims. If through no fault on the part of Messe Düsseldorf the space allocated is no longer available, the exhibitor shall be entitled to a refund of the participation fee. No claims for damages may be submitted. Following admission by Messe Düsseldorf (conclusion of the contract), the obligation to pay the participation fee shall remain legally binding even if, for example, the authorities in the exhibiting country do not approve, in whole or in part, the exhibitor's import requirements, or if exhibits fail to arrive in time or to arrive at all (e.g. owing to loss, delays in transit or customs), or if the exhibitor or his agent is delayed or even unable to attend.

Should the exhibitor or his agent fail to take over the allocated stand area two days prior to the beginning of the event, such area may be otherwise disposed of. This shall not release the exhibitor from his contractual obligations or entitle him to a demand refund or lodge any other claims.

## 10 Terms of Payment

**10.1** Participation costs set forth in Item 7 shall become due upon approval of the admission. The exhibitor shall be billed for this account.

**10.2** Bills for other, separately ordered services or deliveries shall be payable at the time of performance or on the date of the bill at the latest.

**10.3** From 1 January 2006, a European Payments Council resolution requires all European banks to process all cross-border euro payments, received within the European Union and the European Economic Area (EEA), with mandatory BIC (Bank Identifier Code - colloquially known as the SWIFT code) and IBAN (International Bank Account Number) information. Remittances quoting the name of the event, customer's and bill numbers, are payable into any of the following accounts of Messe Düsseldorf, Düsseldorf:

### Deutsche Bank AG Düsseldorf

BLZ: 300 700 10  
Konto-No: 1641 414 00  
Swift-Code: DEUTDEDD  
IBAN: DE66 30070010 0164141400  
BIC-Code: DEUTDEDDXXX

### Commerzbank AG Düsseldorf

BLZ: 300 800 00  
Konto-No: 211 279 600  
Swift-Code: DRESDEFF300  
IBAN: DE05 30080000 0211279600  
BIC-Code: DRESDEFF300

### Stadt-Sparkasse Düsseldorf

BLZ: 300 501 10  
Konto-No: 10 117 950  
Swift-Code: DUSSEDEDD  
IBAN: DE94 30050110 0010117950  
BIC-Code: DUSSEDEDDXXX

**10.4** For all outstanding liabilities Messe Düsseldorf may retain the stand equipment and products of the relevant exhibitor as security.

Sec. 562a, sent. 2 of Germany's Civil Code (BGB) shall not apply. Messe Düsseldorf shall not be liable for damage to and/or loss of goods to which a lien attaches.

**10.5** If invoices are sent to a third party on the exhibitor's instructions, the latter shall still remain debtor.

**10.6** In case of default, interest shall be charged at a rate 8% above the current base rate according to Sec. 247 of Germany's Civil Code (BGB). Where payment dates are not met, Messe Düsseldorf shall be entitled to rescind the contract or otherwise dispose of the stand area. Item 11 of the Conditions of Participation shall apply.

## 11 Withdrawal or Non-Participation

The exhibitor is entitled to withdraw his application prior to admission. Should an exhibitor withdraw his application after the date of deadline for registration but prior to admission, he shall forfeit any advance payment made.

Following admission, the exhibitor is no longer entitled to withdraw his application or reduce the exhibition space. Both the participation fee and any other costs actually incurred must be paid. Where the exhibitor fails to occupy the stand area allocated to him and where such area can be otherwise rented by Messe Düsseldorf (except by way of exchange), the exhibitor shall pay 40% of the participation fee as well as any other costs actually incurred. The exhibitor reserves the right to furnish evidence that the costs demanded of him are excessive.

Withdrawal by the exhibitor or any waiver of the allocated stand area shall only become effective upon receipt by Messe Düsseldorf of a written declaration to that effect.

Messe Düsseldorf is entitled to rescind the contract in the event of an application for insolvency proceedings in respect of the exhibitor's assets or where such an application is rejected on the grounds of insufficient assets. The exhibitor shall inform Messe Düsseldorf thereof at once.

## 12 Operation of exhibition stands

During the exhibition opening hours the stand must be manned by a sufficient number of staff and should be accessible to visitors. Exhibitors have no right of access to other stands outside the official opening hours, unless permission has been obtained from the stand exhibitors. Exhibition stands must be operated in accordance with the legal conditions and administrative guidelines.

## 13 Co-exhibitors and group stands

Without the prior consent of Messe Düsseldorf, exhibitors are not permitted to give their allotted stand either fully or in part to a third party, whether for payment or free of charge. Products or

companies other than those specified on the admission slip cannot be advertised on the stand.

Permission to accept co-exhibitors will be given only upon application in writing by the exhibitor to Messe Düsseldorf. The co-exhibitor is liable to the same conditions as the main exhibitor. The co-exhibitor is required to pay the co-exhibitor fee to Messe Düsseldorf. The main exhibitor will, however, always be liable for the payment of the co-exhibitor's fee/Registration fee. If a co-exhibitor is admitted without the consent of Messe Düsseldorf, Messe Düsseldorf will have the right to cancel the contract with the main exhibitor without further notice and to clear the stand at the exhibitor's cost. The exhibitor waives the rights of unwarranted interference. The exhibitor will have no right to claim damages. Co-exhibitors are all exhibitors who are represented on a stand with their own staff and own exhibits alongside the main exhibitor. Companies with close economic or organisational ties are also classified as co-exhibitors. Company representatives will not be admitted as co-exhibitors. Additionally represented companies are classified as those whose exhibits are shown by the exhibitor.

Manufacturers of such equipment, machinery or other products which are necessary for the demonstration of an exhibitor's products are not regarded as co-exhibitors or as additionally represented companies. In accordance with the admissions regulations co-exhibitors can be entered into the catalogue with their full address provided all fees have been paid and the necessary documents have been received by the specified deadline. Messe Düsseldorf can authorise group stands provided they are in keeping with the overall pattern of the event. Exhibitors on group stands are subject to all regulations. If a stand is allocated to two or more companies, each company will be jointly and severally liable to Messe Düsseldorf. Companies on a joint stand should nominate a common representative on the application form.

#### **14 Exhibits**

All exhibits must be listed individually on the application form giving an exact description. Any display of inflammable or pungent exhibits or exhibits whose demonstration entails noise requires the prior written consent of Messe Düsseldorf.

Exhibits may not be removed during the course of the event. The operation and demonstration of exhibits is only admissible within the scope of legal requirements and accepted standards. Messe Düsseldorf is neither in charge of nor responsible for questions of legal requirements and licenses, quotas or transfers of sales proceeds.

#### **15 Technical Guidelines**

The Technical Guidelines are a constituent part of these Conditions of Participation and must be adhered to. The Technical Guidelines shall be handed over to the exhibitor at the latest with the order form for services.

#### **16 Fair Insurance and Exclusion of Liability**

Messe Düsseldorf has concluded a general exhibition insurance contract covering the usual insurable risks such as fire, burglary, theft, breakage, leakage and water damage, including the risks of transportation to and from the fairgrounds. On application each exhibitor can have his participation risk covered at his own expense under this general insurance contract. On request a corresponding form will be sent to the exhibitor under separate cover together with the service package offer.

Exhibitors who do not avail themselves of the insurance cover offered by this general insurance contract or do not do so in time acknowledge in respect of the exhibition company that they waive all right to asserting any claims for damages which would have been covered, had they taken out the insurance protection offered.

All damages incurred must be reported in writing to the police and to the insurance broker (also by telex or telefax). Incidences of fire, theft and burglary must be reported to the trade fair management and the police within 24 hours. Messe Düsseldorf is liable for financial losses and damage to property or assets only in the case of wilful intent or gross negligence.

Messe Düsseldorf accepts no duty to exercise proper care with respect to exhibits and/or stand fittings. This exclusion is in no way limited by the security measures provided or decoration services undertaken in individual cases.

The exhibitor is liable for all damages caused to third parties as a result of his exhibition participation, including damage to buildings on the fairgrounds and to the exhibition halls and/or their furniture and fittings, save where such damages are covered by a local third-party indemnity insurance.

#### **17 Circulars**

Once the stand areas have been allocated, the exhibitors receive circulars giving information on preparations for and the staging of the fair. Any consequences arising from disregarding these circulars shall be borne by the exhibitor.

#### **18 Reservations**

Any rules and regulations of the host country or of the local contractual partner differing from these Conditions of Participation or imposing additional restrictions shall have precedence at all times. Messe Düsseldorf shall not be liable for any resulting losses or other disadvantages for the exhibitor.

Messe Düsseldorf shall be entitled to postpone, curtail, extend or cancel the event and to close individual or all sections of the fair either temporarily or permanently where unforeseen circumstances so dictate. Should it become necessary to postpone, curtail, extend or cancel the event, the exhibitor shall not be entitled to withdraw from the contract or to claim compensation; should he nevertheless waive his right to the stand area allocated to him, Item 11 of these Conditions of Participation shall apply. Messe Düsseldorf shall not be liable for any losses sustained or disadvantages suffered by the exhibitor as a result of a cancellation. Rather, the exhibitor shall in such case be required to bear a reasonable share of the costs incurred by Messe Düsseldorf in preparing for the event.

Where the exhibitor has placed orders with Messe Düsseldorf for services supplementary to those covered by the participation fee (Item 7), he shall be billed for the contributions incurred until this point in time.

#### **19 Final Provisions**

All agreements, individual approvals and special regulations require written confirmation by the trade fair company. Wherever admission documents contain the reference that they have been drawn up by Messe Düsseldorf GmbH by computer, even if they contain no signature, they are legally binding. If the exhibitor is already registered with Messe Düsseldorf for the relevant event and if he/she has his/her own signature, orders/offers are also valid if they are received by Messe Düsseldorf electronically using this procedure.

All claims by exhibitors against Messe Düsseldorf – with the exception of liability with intent – must be made within 6 months. Claims made thereafter are invalid. The period of limitation starts at the end of the month in which the event finished.

The place of performance and jurisdiction for all mutual obligations is Düsseldorf or, at the request of Messe Düsseldorf, the jurisdiction of the exhibitor's place of business. This also applies to complaints arising from cheques or drafts. If the exhibitor loses the case, he/she bears the costs of the legal proceedings as well as the costs of any legal representation.

In the event of any provision of this contract being or becoming wholly or partially ineffective, or should a loophole transpire in this contract, such circumstances shall not affect the validity of the remaining contract. Instead of the ineffective provision and in order to close the loopholes, an appropriate provision shall apply, which in as far as legally possible, most closely approximates the objective which was, or would have been intended by the parties to the contract according to the sense and purpose of the contract, based on their consideration of the provision.

If the ineffectiveness of any provision is due to the extent of service or period (deadline or date), stated therein, it shall be replaced by the legally permitted scope which comes closest to the provision.

#### **20 Salvatorian clause**

In the event of any provision of this contract being or becoming wholly or partially ineffective, or should a loophole transpire in this contract, such circumstances shall not affect the validity of the remaining contract. Instead of the ineffective provision and in order to close the loopholes, an appropriate provision shall apply, which in as far as legally possible, most closely approximates the objective which was, or would have been intended by the parties to the contract according to the sense and purpose of the contract, based on their consideration of the provision.

If the ineffectiveness of any provision is due to the extent of service or period (deadline or date), stated therein, it shall be replaced by the legally permitted scope which comes closest to the provision.

The law of the Federal Republic of Germany is applicable. The German text is binding.